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Securities & Exchange Commission Office of the International Corporate Finance

Room 3094 Stop 3-6

450 Fifth Stree Washington D U.S.A.



BY REGISTRED MAIL

**Dear Sirs** 

File No. 82-1543 The Hong Kong and China Gas Company Limited SUPPL

We have pleasure in submitting to you the following for filing pursuant to Rule 12g3-2(b) of Securities Act of 1934:-

- 1. A copy of the newspaper advertisement on 20 March 2007 in respect of the Preliminary Announcement of 2006 Annual Results and Chairman's Statement;
- 2. A copy of the Company's Preliminary Announcement of 2006 Annual Results to the Listing Division of The Stock Exchange of Hong Kong Limited.

A copy of the 2006 Annual Report will be sent to you once available.

Thank you for your attention.

PROCESSED

APR 1 2 2007

**FINANCIAL** 

Yours faithfully

Chan Wai Keung

Head - Company Secretarial Department

WKC/pl

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being the Group's	of the sestdential units of the Gran
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HK\$1,583.8 million),	
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	Hong Kent	, and	Brantand Chits	4	20	_		0 - 30 days
	200	82	<b>10</b>	<b>200</b>	2002	\$62		31 - 60 days
	HKS MISSON	HICK BUSIN	AKS M. Modern	#45 #55e	HKS Million HKS Million HKS Million HKS Million HKS Million HKS Million			61 - 80 days Over 90 days
Secrett Assets	18,178.9	12,942.2	4,731.5	3,2593		16,201.5		
Associated Companies	1.C82.8	3,812.4	1.88	689		4,281.9		
Jondy Controlled Entities	1101	2,711.8	(,916.7	3 679		6,351.7		
Unallocated Assets					2,705.3	2,781.8		(b) Instalment receivab Grand Waterfront.
Total Assets					16,162.7	29,596.9	ò	Trade and Other Payat
Segment Libitary Unabotated Libities	(2,1655.9)	(1,259.5)	(172.0)	(478.0)	(11,206.0)	(1,747 S) (11,005 1)		
Total Labibes					(14,944.5)	(12,752 6)		Trade Payables (Note a Other Payables and Act
Capital Expenditures	1,926.0	-	-	1,222 5	~	~		
Depreciation	2	8	7.7		0.1	<b>G</b>		
								Mores.

## Secondary Reporting Format - Business Segment ê

The Group's revenue is mainly generated from the production, distribution and marketing of gas, water and related activities ("Gas and Water businesses") and the Ma Tau Kek South property development project which is known as Grand Waterfront ("Property business").

			œ.	_0 8 € 0 0		o = =	=
2005 HK\$ Million	8.058,9	9,350.9	15,558 6 642.9	18,201.5 4,281.9 6,351.7 2,761.8	29,5969	2,340,5	2,365.9
2006 HK\$ Million	10,099.8	13,465.3	17,371.7	20,910.4 6,448.7 6,098.3 2,705.3	36,162.7	2,317.7	2,355.6
	Revenue Gas end Water Businesses Property Business		Total Assets Gas and Water Businesses Property Business	Associated Companies Jointly Controlled Entiles Unallocated Assets		Capital Expenditures Gas and Waler Businesses Property Business	
	Revenue Gas and Property		Total Gas Prope	Assol Jointi Unali		Cap Gas Prop	

# Operating Profit before Returns on investments

Revenue	13,465.3	9,350.9
Less Expenses:		
Stores and Materials Used	(4,362.3)	(3.917.4)
Cost of Property Sald	(1,230.2)	1
Mannower Costs	(854.9)	(220.0)
Depreciation and Amortisation	(603.3)	(504.1)
Other Operating Name	(1,245.5)	(855.6)
Operating Profit before Returns on Investments	5,169.1	3,314.8

1,142.9 50.2 15.8 113.5 24.0 142.0 1,074.3 0 - 30 days

bles represent the receivables for the sale of residential units of

## 200

2005 HK\$ Million	1,347.1	1,747.5
2006 HKS Million	3,295.2	3,737.9
	Trade Payables (Note s) Other Payables and Accruais (Note b)	

### Notes:

(a) As at 31\* December 2006, the aging analysis of the trade payables was as follows:

313.2 13.8 6.9 66.7
325.4 34.9 7.3 75.1
0 - 30 days 31 - 60 days 61 - 90 days Över 90 days

The balance includes an amount of approximately HK\$637 million (2005: HK\$380.5 million) payable to Henderson, Lead Obesiopment Company Limited in relation to its vanishment to 27 per cent of the net sales proceeds generated from the sales of respectival units of Gand Waterfrom. ê

# Events after Balance Sheet Date

On 4" December 2008, the Company and Hong Kong & China Gas (China) Limited CHASCO (China)\*) entered into an agreement with Partue Gas Holdright Limited ("Partue Gas") pursuant to which Panvin Gas has conditionally agreed to purchase sight wholly owned subsidiaries ("Tatape Companies") from HKGOG (China) and to take assignment of the outstanding ioens due from the Target Companies to HKGOG (China) as at date of Completion ("Shareholder Leans"). HK&OG (China) is a wholly owned subsidiary of the Company.

In consideration for this transaction, Panva Gas agreed to allot and issue 772,911,729 of its contact statuses of HisCAS,10 each (sech credited as tuly paid), representing 45% of the share capital of Panva Gas as at the date of the agreement as aniarged by the issue of inses share to HKBCG (China).

The Acquisition was completed on 1" March 2007, Immediately upon the completion. Hit farget Companies cessed to be subsidiaries at 1the Gloup. The Company, Introdig HKGG (Chinka), certs approximately 43.87% of the salarged issued share captual of Panve As a series of the sanger of the salarged issued share captual of Panve As a series of the sanger of Panve As a Fanve Gas is treated as an on associated company at an initial carrying value of approximately HKS2 is billion, which represents the fail value of the Panve Gas shares issued and the post-acquisition consolidated represents the fail value of the Panve Gas shares issued and the post-acquisition consolidated for the Company value determine the amount of poodwill arising from the Acquisition in accordance with the HKRP3 Stateness Combantions\* which has been included in the investment in Associates\* and the HKS 28 "Impatrment of Assetts."

2005 HKS Million

2006 HKS Millon

The Group has recorded a gain on disposal of approximately HK\$2.2 bittion as a result of the disposal of this interests in the Faige Companies at in 2007. The disposal gain is desternabled based on the distrement in the fair value of the Panva Gas shares issued as the consideration as at if March 2007 of HK\$3.77 per Panva Gas shares over the aggregate net assests value of the Farget Companies attributable to the Company as at the date of completion, the carryon amount of Shareholder Coans and the related retained transaction costs. The exchange shares attributable to the disposed subnicidaries have also been recognised.

On 15th February 2006, the Group took advantage of the ample liquidity in the Hong Kong bank market and concluded a HK\$3 billon unsecured 5-year syndicated term and revolving toan facilities to refinance its shorter maturity existing loans and finance the general corporate funding requirements at a low benchmark pricing for corporations in Hong Kong.

## Contingent Liabilities

1,322.4

1,296.2

As at 31\* December 2006, the Group did not provide any guarantee in respect of bank borrowing facilities made available to any associated companies (31\* December 2005: HK\$640 million).

### Currency Profile

The Group's operations and activities are predominantly based in Hong Kong and the mainfand China. As auch, its absh. cash equivalents to brorowings are mainly denominated in either Hong Kong dollars or United States dollars, whereas borrowings for the Group's substitiaties and joint ventures in the mainland China are however predominantly denominated in the local currency, Remninbi, in order to provide natural hegging for the Innestment there.

# Group's Investments in Securities

Under the guidance of the Group's Treasury Committee, Investments have been made in equity and debt securities. As at 3.1 December 2006, the Investments in securities amounted to HKS2.54 million (31" December 2006). HKS2.695 million). The performance of the Group's investments in securities was satisfactory.

## CORPORATE GOVERNANCE

During the year ended 31\* December 2006, the Company compiled with the code provisions ast out in the Code on Corporate Governance Pratices contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The Company's audit committee held a meeting in March 2007 to review the Group's audited results for the year ended 31\*\* December 2006. Pricewatenhouse/Copier (Pric/), the Group's external auditors, have conducted an audit in accordance with Hong Kong Standards on Auditing Issued by the Hong Kong Institute of Certified Public Accountants.

400.4

412.7

The figures in this preliminary announcement have been agreed by PwC to the amounts set out in the Group's consolidated financial statements for the year ended 31° December 2006. The work preformed by PwC in this respect was limited and office nonsitute an audit, review or other assurance engagement and consequently no assurance has been expressed by PwC for this

# PURCHASE, SALE OR REDEMPTION OF OWN SHARES

announcement.

Neither the Company nor any of its subsidiaries had purchased, sold redeemed any of its own shares during the year.

# By Order of the Board RONALD T.H. CHAN

Executive Director & Company Secretary

## Hong Kong, 19th March 2007

As at the date of this announcement, the board of directors of the Company comprises: Dr. Lee Shau Kee (Chairman), Mr. Colin Lam Kn Yin, Mr. Lee Ka Kit and Mr. Lee Ka Shing Non-executive Directors

Mr. Liu Lit Man, Mr. Leung Hay Man and Dr. The Hon. David Li Kwok Po Independent Non-executive Directors:

Mr. Ronald Chan Tat Hung, Mr. Alfred Chan Wing Kin and Mr. James Kwan Yuk Choi Executive Directors

( △ ) Towngas

# S. S. S. SOUTH CHINA MORNING POST TUESDAY; MARCH 20, 2007 . 10 (2004 170)

# Segment Information

The Group's principal activity is the production, distribution and marketing of gas, water and related activities in Hong Kong and the mainland China. The revenue comprises the following:

	2006 HKS Million	2005 HK\$ Million	Current Taxation – Provision for Hong Kong Profits Tax at the rate of 17,5% (2005; 17,5%) on the equinated assessable profit for the vest
Gas Sales before Fuel Cost Adjustment Fuel Cost Adjustment	6,988.9 1,359.4	6,739.9	Current Taxation - Provision for PRC Profits Tax at prevailing rates on the estimated
Gas Sales after Fuel Cost Adjustment Equipment Sales	8,348.3 784.8	7,880.4	assessable profit for the year
Maintenance and Services Water Sales	255.9	247.8	Current Taxation - Over Provision in Prior Years
Property Sales Other Sales	3,386.5	363.0	Deferred Taxation relating to the origination and reversal of temporary differences
	13,465.3	9,350.9	

# Primary Reporting Format - Geographical Segment

The Group operates, through its subsidiaries, associated companies and jointly controlled entities, in Hong Kong and the maintand China, information about the Group's operations by geographical segments is as follows:

	1	1	Salata China	į	1	_			
	2008 HKS Million HKS	8 2	HX KITTON	e j	HKS BETT	2002 HKS JUZION	Final, proposed – HK 23 cents per ordinary share (2005: HK 23 cents per ordinary share)	1,267.0	1,287.0
Revenue	11,01.9	6,250.9	1,653.4	1,084 0	13,465.3	9.350.9		1,928.1	1,935.7
Segment Results Unabocated Corporals Expenses	5,318.1	3,525.5	<b>₹</b> ₩.	118	(2.82)	3,644 0 (329.2)	6. Earnings Per Shate		
Operating Profit before Described on Interestination					1818	33168	The calcustion of based sarrings pare share is based on the profil attitutable to attacking of the WKS,882.6 million (2005; HKS,282.4 million) and the weighted average of 5,508.759,988 shares (2005; 5,585, 195,905 shares) in issue during the year.	on the profit attr and the weighted turing the year.	ibutable to average of
metalls of eventuals			•		123	308.2	As there were no diluted potential ordinary shares outstanding during the year (2005; out the diluted eachings one share for the year ended 31" December 2006 is the same as	inding during the scember 2006 is t	year (2005: he same as
Operating Profit					5,634.3 (310.2)	3,653.0	the basic earnings per share.		
Share of Profits less Losses of Associated Companies	1,059.1	1029	8	22	1,102.0	0.669	7. Trade and Other Receivables		
Sharn of Profits less Losses of Loursy Controlled Entities	2.5	284	165	ž	38.	0,683 0		2006 HKS Million	2005 HK\$ Million
Profit before Tazation Taration					6,104.2 (914.6)	5,920.4	Trade Receivables (Note a) instalment Receivables (Note b) Other Receivables	1,296.2 2,287.1 434.1	1,322.4
Prost for the year					ij	\$ 231.8	Payment in Advance	135.8	2,104.2
Altibutable Io. Shareholders of the Company Minority interests					5,002.6	5,281.4	The Group recognised a loss of HK\$28.6 million (2005: HK\$27.1 million) for the impairment of its tacter recalvables during the year. The impairment has been included in other operating items.	105: HK\$Z7.1 mll	llon) for the
					5,019.6	5.291.8	Notes:		

Share of profile of escotated companies includes MK8868.8 million (2005; MK858.1 million), being the Group's share of change in valuation of investment properties at the International Finance Centre ("IFC") complex.

(a) The Group has established credit polides for different types of customars. The credit purplied filtered for trade reclubibles stopes item 30 to 80 days. These are subject to periodic review by management, A at 31° 0ecember 2006, the aging analysis of the trade receivables, net of impairment provision, was as follows:

controlled entities includes HK\$170.0 million (2005 Share of profits of jointly

# DIVIDEND AND BONUS SHARE ISSUE

The Board of Directors now recommends a final dividend of HK23 cents per share payable to shareholders of the Company whose names are on the register of members on 14\* May 2007. The Board of Directors also recommends the issue of Boaus Shares on the basis of one Boaus Share for every ten existing Shares held by Shareholders registered as such on the register of members on 14\* May 2007. The necessary resolutions will be proposed at the forthcoming Annual General Meeting on 21\* May 2007, and if passed, dividend warrants and share certificates will be posted on 22\* May 2007.

2005 HK\$ Million

The amount of taxation charged to the consolidated income statement represents:

Taxatlon

# CLOSING OF REGISTER OF MEMBERS

541.2

861.0

The register of members will be closed from Thursday, 10th May 2007 to Monday, 14th May 2007, both days inclusive, during which period no share stransfer will be affected, in order to quality for the proposed save of Bonus Shares and Ilited dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Registrats, Computershare Hong Kong Invastor Services Limited, at Shops 1712-1716, 17th Floor, Hopward Centre, 135 Queen's Road East, Hong Kong not later than 4:30 p.m. on Wednesday, 9th May 2007.

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# ANNUAL GENERAL MEETING

628.6 4 /8

914.6

58.6

The Annual General Meeting of the Company will be held on Monday, 21\* May 2007. For desting of the Annual General Meeting, please rafer to the Notice of Annual General Meeting, please rafer to the Notice of Annual General Meeting which is expected to be published on or about Wednesday, 25\* April 2007. 2005 HKS Million

2008 HKS Million

# FINANCIAL RESOURCES REVIEW

# Liquidity and Capital Resources

561.1

interim, paid - HK 12 cents per ordinary share (2005; HK 12 cents per ordinary share)

As at 31\* December 2006, the Group had a net current borrowings position of HK\$807 million. (31\* December 2005: HK\$4.374 million) and long-term borrowings of HK\$5.425 million). After taking into account of a porticulo of inhancial assets at fair value through profit or loss of HK\$1.475 million (31\* December 2005: HK\$1.891 million), net current fund as at 31\* December 2006 amounted to HK\$809 million, net current debt as at 31\* December 2005: HK\$1.891 million), net current febt as at 31\* December 2005: HK\$2.433 million). In addition, banking facilities available for use amounted to HK\$809 million, banking 32.34 million). The calculation of basic estraings par share is based on the profit attributable to encloses of HKSS, 682, 6 million (2005; HKSS, 281.4 million) and the weighted average of 8,759,988 shares (2005; 5,585,195,905 shares) in issue during the year.

The operating and capital expenditures of the Group are funded by cash flow from operations, infernal fluddity and basking itselfities. The Group has adequate and statele acurcas of funds and nutilised banking facilities to meet its future capital expenditures and working capital requirements.

### Borrowing Structure

As at 31\* December 2008, the Group's borrowings amounted to HX\$8,178 million (31\* December 2005; HX\$8,322 million). All bank loans and overfarfats were unsecured and had a itoating intenset rate, of which HX\$5,577 million (31\* December 2005; HX\$5,353 million) had maturities within one year on revolving credit or ferm loan facilities. As at 31\* December 2006, a subsidiary of the Group in the maintand china had a tinence tease of HX\$60 million (31\* December 2005; HX\$77 million quarkent for a portion of its pipelline with Instantem payment up to 2009, As at 31\* December 2006, the maturity profile of the Group's borrowings was 31 for cent within 1 year; 20 per cent within 1 year; 20 per cent within 1 year; 20 per cent within 2 to 5 years).

The Group's borrowings are primarily denominated in Hong Kong dollars and the Group has no significant exposure to foreign exchange fluctuations. The gearing ratio (net borrowing) if shareholders' funds + net borrowing) if of the Group as at 31 the December 2006 remained healthy at 24 per cent (31\* December 2006; separation of a portfolio of financial sessis at tair value through profit or loss of HKS1,676 million as at 31\* December 2006 (31\* December 2006 (31\* December 2005; HKS1,891 million), the net gearing ratio (net debt / shaeholders' funds + net debt)) stood at 19 per cent (31\* December 2005; 23 per cent).

TUESDAY, MARCH 20, 2007

1. 8. 3. 3. S. S. S. S.

# THE HONG KONG AND CHINA GAS COMPANY LIMITED

(Incorporated in Hong Kong under the Companies Ordinance) (stock code: 0003)

# PRELIMINARY ANNOUNCEMENT OF 2006 ANNUAL RESULTS

ENVIRONMENTALLY-FRIENDLY ENERGY BUSINESSES

by a subsidiary of ECO Energy Company Limited ("ECO"), which is wholly-owned

# CHAIRMAN'S STATEMENT

## THE YEAR'S RESULTS

landfill gas effectively will help limit depletion of oil resources and reduce air poliution, thereby further contributing to the Group's commitment to protect the by the Group, is progressing well. Installation work of a landfill gas treatment facility was completed at the end of 2006 and operational tests will soon be to partially replace naphtha as a fuel for town gas production by mid-2007. Using concluded. Construction work of a 19 km pipeline to Tai Po gas production plant has also been completed. The plant expects to start using the treated landfill gas taxation attributable to shareholders of the Group for the year was HK\$5,862.6 property rental income - an increase of HK\$162.8 million as compared with together with a revaluation surplus from an investment property, amounted to The Group's business continued to develop steadily in 2006. Profit after million, Including HK\$3,224,4 million arising from the Group's gas business and 2005. Profit after taxation attributable to shareholders from the sale of properties, HK\$2,638.2 million for the year.

included approximately HK\$1,779.4 million, which represented the Group's share of profits arising from the sale of units at Grand Waterfront, Grand Promenade and King's Park Hill property development projects, and HK\$858.8 million, which property, the International Finance Centre complex. In comparison, the Group's share of profits from sale of properties was HK\$1,621.5 million, and its share of a revaluation surplus from the investment property was HK\$598.1 million, for 2005. After excluding both profit from the sale of properties and also the revaluation surplus from the investment property, earnings per share for the year represented the Group's share of a revaluation surplus from an investment Profit after taxation attributable to shareholders of the Group for the year amounted to HK58.5 cents compared to HK55.0 cents for 2005. During the year under review, the Group invested HK\$2,296.8 million in pipelines and facilities in Hong Kong and the mainland, Including those relating to the introduction of natural gas to Hong Kong.

# SAS BUSINESS IN HONG KONG

compounded by higher temperatures during the year, led to a decrease of 2.3 per cent in the volume of residential gas sales compared with 2005, whilst the volume of commercial and industrial gas sales increased by 1.1 per cent. Total volume of gas sales in Hong Kong for the year decreased slightly by 0.8 per cent compared with 2005. As at the end of 2006, the number of customers was A slower pace of completion and occupancy of new residential units, 1,622,648, an increase of 25,375 over 2005.

# INTRODUCTION OF NATURAL GAS TO HONG KONG

Pre-sale of the Grand Waterfront property development project, located at

PROPERTY DEVELOPMENTS

production of town gas.

Kong. Natural gas is used to partially replace naphtha as leedstock for the

the Ma Tau Kok south plant site, commenced in late August 2006. Take-up was good. The project consists of five residential apartment buildings, providing 1,782

> enhancing the competitiveness of the gas tariff. Fuel savings are being passed on to customers through the existing fuel cost adjustment mechanism. In addition, Since October 2006, with the introduction of natural gas from the Guangdong Liquefied Natural Gas ("LNG") Terminal to Hong Kong, the Group has been using a dual naphtha and natural gas feedstock mix for the production of town gas. The grand opening of the natural gas receiving station at Tal Po gas production plant was held in November 2006. The Group has contracted to take natural gas at a price currently lower than naphtha which helps reduce production costs thus the introduction of natural gas also helps protect the environment.

The Group has a 3 per cent interest in the Guangdong LNG Terminal project (the "Project"). The official commissioning ceremony of the first phase of the Project was hosted by Chinese Premier Wen Jiabao and Australian Prime Minister The Group has signed a 25-year supply contract for natural gas, facilitating John Howard on 28" June 2006. LNG for the Project is supplied from Australia,

returns for the Group.

# ACQUISITION OF PANYA GAS HOLDINGS LIMITED

The Board of Directors has pleasure in presenting a summary of audited results of the Group for the year ended 31" December 2006 with comparative The landfill gas project at the North East New Territories landfill site developed

in order to cope with the demand arising from city developments in Hong

PIPELAYING PROJECTS

turnover.

Kong, several substantial pipelaying projects are currently under way.

ECO's liquefied petroleum gas filling station business is progressing well. With recovery in the domestic economy during the year, ECO achieved growth in

environment.

to augment the capability and reliability of gas supply is progressing smoothly. In order to receive natural gas from the Guangdong LNG Terminal, the Group has laid twin 34 km, 450 mm-diameter submarine pipelines from Chengtoujiao in Shenzhen to Tai Po gas production plant in Hong Kong and constructed control and metering stations at Chengtoujiso and Tai Po. Both the pipeline and stations have now been commissioned and since October 2006, the Guangdong LNG Terminal has been supplying natural gas via the submarine pipelines to Hong

Construction of a 24 km transmission pipeline in the eastern New Territories

# CONSOLIDATED BALANCE SHEET (AUDITED) units with a residential floor area of approximately 1.2 million square feet, The Group is entitled to 73 per cent of the net sates proceeds of the residential

as at 31# December 2005 portion of the project. The commercial area is approximately 150,000 square lest. An occupation permit for the project was issued in late 2006. By the end of December 2006, approximately 630,000 square leet of the residential floor area

The Group also has a 50 per cent interest in the Grand Promenade property

had been sold

HKS Million

Note HK\$ Million

2006

The Group has an approximately 15.8 per cent interest in the International Finance Centre ("IFC"). The shopping mail and office towers of IFC are fully fer. The business of the projects hotel compiler, compraining the Four Seasons Hotel and Four Seasons Place which provide and rowindshive And six-six prestrooms.

development project at Sai Wan Ho. This project provides 2,020 units, with a total floor area of approximately 1.7 million square feet of which approximately 1.3 million square feet had been sold by the end of December 2006. Residential occupancy started in early 2006, and the whole project has yielded substantial

	10,604.5	462.5	45.8	2,060.9	5,197.5	768.0	١	•	
	12,385.9	478.8	48.8	3,457.0	5,815.0	848.5	36.1	64.6	
Non-Current Assets	Property, Plant and Equipment	Leasehold Land	Intangible Asset	Associated Companies	Jointly Controlled Entities	Avaitable-for-Sale Financial Assets	Retirement Benetit Assets	Other Non-Current Assets	

19,139.2

23,134.5

# BUSINESS DEVELOPMENT IN MAINLAND CHINA

the mainland.

During the year, the Group reached a new milestone in diversifying its business on on the mainland. Following investment in the water supply and wastewater sector starting in 2005, the Group successfully entered the energy upstream area at 2006 by participating in the development of emerging energy projects, such as coalbed gas and natural gas liquefaction, thus further expanding the Group's business scope on the mainland. Having built up a well-established base, the Group's piecd city-gas and other related businesses also continued to expand during the year.

In 2006, the Group acquired its first coalbed gas joint venture project in Shanxi province where the country's largest reserve of coalbed gas resources is located. As the components of coalbed gas are similar to those of natural gas. this can be developed as a major alternative source of energy to help alleviate the country's temporary energy shortages and environmental politicion. The Group also concluded a joint venture agreement during the year to invest in a natural gas liquidication project in Yah'an, Shaanxi province. This project will provide an additional gas source for piped city-gas projects.

In 2006, the Group signed agreements to establish piped city-gas companies in Xi'an, Shaams province; Whang, Harghan, Zielang province; Tongling, Anhu province; Untan, Jiangau province and Yingkou, Lilanning province. Inclusive of Parva Gas, the Group now has 60 piped city-gas projects in mainland cities across eastern, contral, northern, northalsatten, restatem and southwestern China as well as in Guangdong and Shandong provinces. The joint ventures 'gradual conversion to natural gas has boosted demand for this fuel. The Group's linestment and operation of upstream projects will help provide mey gas sources for these piped city-gas projects. Since the implementation of the state plan of transmitting natural gas from Sichuan province to eastern China and Shandong province, and an increase in the quantity of imported LNG, the Group's mainland projects are projected to thrive within the next infees years.

The Group's high-pressure natural gas pipeline joint ventures in Anhul province, Habel province and Hanghout. Zheljang province somitive to operate smoothly. This kind of midstream investment underpins downstream joint venture projects which enable the Group to strengthen its piped city-gas market interests. The Group is also developing other natural gas-related businesses such as natural gas filling stations for automobiles and supply of LNG for heavy duty trocks.

Since entry into the water supply and wastewater business sector on the mainland in 2005, the Group has been operating water supply placiests in Wuljang, llangsu province and in Wuthu, Anhui province, and managing an integrated water supply and wastewater joint venture in Suzhou Industrial Park, Suzhou, allangsu province, increasing ecronomic prosperity and expansion of population are boosting demand for clean water sources. The central government is opening up the water utility market, thus expanding business opportunities in this sector. Leveraging its rich experience in the constituction, management and operation of pipelinies, the Group will continue to seek opportunities to develop water projects in other cities.

Inclusive of parve Gas, the Group currently has a total or 70 projects spread across 12 provinces and area of Beijing, encompassing upstream, midstaler and down 13 provinces and area of Beijing, encompassing upstream, mustewater and downstream natural gas sectors as well as the water supply and wastewater freatment sector. Diversification is rapidly transforming the Group into a sizable, mation-wide, multi-business corporation from its origins as a local company focused on a single business.

and 520 serviced suites respectively, is highly successful.

### COMPANY AWARD

The Group gives high priority to quality management, customer services and enhancement of shareholder value, all of which have consistently won us public recognition, both locally and abroad. The Group was rated as one of the top ten companies in Yazhou Zhoukan's 2006 Chinese Business 500 listing and was ranked fifth in Hong Kong.

# EMPLOYEES AND PRODUCTIVITY

The number of employees engaged in the town gas business was 1,912 at the end of 2006. Compared with 2005, the number of ousconners for the year increased by 205,375 and overall productivity rose by 1.0 per renn. Total remuneration for employees involved directly in the town gas business amounted to HKS613 million for 2006, a slight decrease of HKS2 million compared with 2005. The Group offers our employees rewarding careers based on their capabilities and performance and arranges a variety of fraining programmes in order to constantly enhance the quality of customer services.

On behalf of the Board of Directors, I would like to thank all our employees for their dedication and hard work in creating value for shareholders and customers.

## BONUS ISSUE OF SHARES

The Directors propose to make a bonus issue of one new share of HK\$0.25 credited as fully paid for every iten shares held on the Register of Members on 14th May 2007. The necessary resolution will be proposed at the forthroming Annual General Meeting on 21th May 2007, and it passed, share certificates will be posted on 22th May 2007.

### DIVIDEND

The Directors are pleased to recommend a final dividend of HK23 cents per share payable to shareholders whose names are on the Register of Members as at 14° May 2007. Including the interim dividend of HK12 cents per share paid on 23ª Cobose 2006, the total dividend payout for the whole year shall be HK35 cents per share.

Barring unforeseen circumstances, the forecast dividends per share for 2007 after bonus share issue shall not be less than that for 2006.

# BUSINESS OUTLOOK FOR 2007

The Company has not increased its basic gas tariff for the past nine years. Nevertheless site Company has made every effort to enhance its operational effectiveness, thus maintaining steady business performance. As a result of the implementation of a dual naphtha and natural gas feedstock mix in October 2006, and the signing of a long-term commatto it back enautal gas when international oil prices were comparatively low, bringing a lower feedstock cost, the Company has been able to lower its gas tariff to the benefit of customers and enhance its competitiveness in the energy market, thus promoting fitture business development.

The Company anticipates an increase of about 25,000 new customers and a sight growth in gas sales volume in Hong Kong during 2007. The Group's maintand business is expected to further proceed given that the lotal number of piped city. gas projects has increased since the acquisition of Panva Gas as its associated company in early March 2007. The Board of Directors anticipates a satisfactory development for the Group's overall businesses in 2007.

LEE Shau Kee Chairman

Hong Kong, 19" March 2007

Current Assets			0
Property under Development for Sale		1 !	2/8/0
Completed Property for Sale		1,147.7	ı
Inventories		934.2	921.3
Trade and Other Receivables	^	4,153.2	2,104.2
Loans to Associated Companies		2,991.7	2,221.0
Loans to Jointly Controlled Entities		283.3	1,154.2
Housing Loans to Staff		80.5	102.B
Financial Assets at Fair Value through			
Profit or Loss		1,675.6	1,891.0
Time Deposits over three months		31.3	8.7
Time Deposits up to three months, Cash			
and Bank Balances		1,730.7	1 474 7
		13,028.2	10,457.7
Current Liabilities			
Trade and Other Payables	8	(3,737.9)	(1,747.5)
Provision for Taxation		(834.5)	(577.8)
Borrowings		(2,568.6)	(5,857.2)
		(7,141.0)	(8,182.5)
Net Current Assets		5,887.2	2,275.2
Total Assets less Current Liabilities		29,021.7	21,414.4
Non-Current Liabilities			
Customers' Deposits		(1,013.2)	(982.3)
Deferred Taxation		(1,131.3)	(1,072.7)
Retirement Benefit Liabilities		1 :	(16.1)
Sorrowings Loans from Minority Interests		(5,609.2)	(2,424.8)
			(14.5)
		(7,803.5)	(4,570.1)
Net Assets		21,218.2	16,844.3
Capital and Reserves			
Share Capital		1,377.2	1,377.2
Share Premium		3,907.8	3,907.8
Reserves		14,141.7	9,863.9
Proposed Dividend		1,267.0	1,267.0
Shareholders Funds		20,693.7	16,415.9

# t. Changes in Accounting Policies

428.4

524.5

Minority interests

Total Equity

Notes:

The principal eccounting policies applied in the preparation of the consolidated eccounts have been consistently applied to the two years presented, unless otherwise stated.

The Hong Kong institute of Certified Public Accountants (THKICPA) has issued a number of stackards, teacherdiners is named and of stackards, teacherdiners is named and interpretations which are effective for accounting partoo beginning 1" January 2006s.

- Hong Kong Accounting Standard ("HKAS") 18 (Amendment) "Actuarial Gains and
   Lossac, Group Plant and Decloudes". The Group Clean of Intend to change the
   accounting potery alogised for recognition of securatia gains and losses.
- HK(IFRIC) Interpretation 4 "Datermining whether an Arrangament contains a Lease." The Group determined that certain arrangements of the Group contained leases and rested them in accordance with HKAS 17 "Leases". There is however no significant impact on the Group's results and financial position.
- HKAS 39 & Hong Kong Financial Reporting Standard 4 (Amendments) "Financial
  Guarantee Contracts". The Group did not browlde any financial guarantee ageinat
  itabilities outside the Group as at the balance sheel date.

HKICPA has issued a number of new standards, amendments to standards and integretations which are not effective to recounting parcial plantage 2006; The Group has not early adopted these new and revised HKPRSs.

### THE HONG KONG AND CHINA GAS COMPANY LIMITED

(Incorporated in Hong Kong under the Companies Ordinance) (Stock Code: 0003)

### PRELIMINARY ANNOUNCEMENT OF 2006 ANNUAL RESULTS

### **CHAIRMAN'S STATEMENT**

### THE YEAR'S RESULTS

The Group's business continued to develop steadily in 2006. Profit after taxation attributable to shareholders of the Group for the year was HK\$5,862.6 million, including HK\$3,224.4 million arising from the Group's gas business and property rental income - an increase of HK\$162.6 million as compared with 2005. Profit after taxation attributable to shareholders from the sale of properties, together with a revaluation surplus from an investment property, amounted to HK\$2,638.2 million for the year.

Profit after taxation attributable to shareholders of the Group for the year included approximately HK\$1,779.4 million, which represented the Group's share of profits arising from the sale of units at Grand Waterfront, Grand Promenade and King's Park Hill property development projects, and HK\$858.8 million, which represented the Group's share of a revaluation surplus from an investment property, the International Finance Centre complex. In comparison, the Group's share of profits from sale of properties was HK\$1,621.5 million, and its share of a revaluation surplus from the investment property was HK\$598.1 million, for 2005. After excluding both profit from the sale of properties and also the revaluation surplus from the investment property, earnings per share for the year amounted to HK58.5 cents compared to HK55.0 cents for 2005.

During the year under review, the Group invested HK\$2,296.8 million in pipelines and facilities in Hong Kong and the mainland, including those relating to the introduction of natural gas to Hong Kong.

### GAS BUSINESS IN HONG KONG

A slower pace of completion and occupancy of new residential units, compounded by higher temperatures during the year, led to a decrease of 2.3 per cent in the volume of residential gas sales compared with 2005, whilst the volume of commercial and industrial gas sales increased by 1.1 per cent. Total volume of gas sales in Hong Kong for the year decreased slightly by 0.8 per cent compared with 2005. As at the end of 2006, the number of customers was 1,622,648, an increase of 25,375 over 2005.

### INTRODUCTION OF NATURAL GAS TO HONG KONG

Since October 2006, with the introduction of natural gas from the Guangdong Liquefied Natural Gas ("LNG") Terminal to Hong Kong, the Group has been using a dual naphtha and natural gas feedstock mix for the production of town gas. The grand opening of the natural gas receiving station at Tai Po gas production plant was held in November 2006. The Group has contracted to take natural gas at a price currently lower than naphtha which helps reduce production costs thus enhancing the competitiveness of the gas tariff. Fuel savings are being passed on to customers through the existing fuel cost adjustment mechanism. In addition, the introduction of natural gas also helps protect the environment.

The Group has a 3 per cent interest in the Guangdong LNG Terminal project (the "Project"). The official commissioning ceremony of the first phase of the Project was hosted by Chinese Premier Wen Jiabao and Australian Prime Minister John Howard on 28th June 2006. LNG for the Project is supplied from Australia. The Group has signed a 25-year supply contract for natural gas, facilitating stable costs over the long term.

### ACQUISITION OF PANVA GAS HOLDINGS LIMITED

On 4th December 2006, the Company, Panva Gas Holdings Limited ("Panva Gas") and its largest shareholder, Enerchina Holdings Limited ("Enerchina"), jointly announced that Panva Gas would acquire the Group's equity interests in ten mainland piped city-gas companies and take assignment of shareholder loans of these companies. Panva Gas would then issue approximately 773 million new shares to the Group. Relevant resolutions were unanimously approved in the respective extraordinary general meetings of Panva Gas and Enerchina. Since the completion of the transaction on 1st March 2007, the Group has become the largest shareholder of Panva Gas by acquiring an approximately 43.97 per cent equity interest. On a combined basis, the Group and Panva Gas have 60 piped city-gas projects on the mainland. Panva Gas also has liquefied petroleum gas businesses in 15 mainland cities. The transaction represents a significant milestone in consolidating the Group's position as a premier piped gas operator on the mainland.

### **BUSINESS DEVELOPMENT IN MAINLAND CHINA**

During the year, the Group reached a new milestone in diversifying its business on the mainland. Following investment in the water supply and wastewater sector starting in 2005, the Group successfully entered the energy upstream arena in 2006 by participating in the development of emerging energy projects, such as coalbed gas and natural gas liquefaction, thus further expanding the Group's business scope on the mainland. Having built up a well-established base, the Group's piped city-gas and other related businesses also continued to expand during the year.

In 2006, the Group acquired its first coalbed gas joint venture project in Shanxi province where the country's largest reserve of coalbed gas resources is located. As the components of coalbed gas are similar to those of natural gas, this can be developed as a major alternative source of energy to help alleviate the country's temporary energy shortages and environmental pollution. The Group also concluded a joint venture agreement during the year to invest in a natural gas liquefaction project in Yan'an, Shaanxi province. This project will provide an additional gas source for piped city-gas projects.

In 2006, the Group signed agreements to establish piped city-gas companies in Xi'an, Shaanxi province; Yuhang, Hangzhou, Zhejiang province; Tongling, Anhui province; Jintan, Jiangsu province and Yingkou, Liaoning province. Inclusive of Panva Gas, the Group now has 60 piped city-gas projects in mainland cities across eastern, central, northern, northeastern, western and southwestern China as well as in Guangdong and Shandong provinces. The joint ventures' gradual conversion to natural gas has boosted demand for this fuel. The Group's investment and operation of upstream projects will help provide new gas sources for these piped city-gas projects. Since the implementation of the state plan of transmitting natural gas from Sichuan province to eastern China and Shandong province, and an increase in the quantity of imported LNG, the Group's mainland projects are projected to thrive within the next three years.

The Group's high-pressure natural gas pipeline joint ventures in Anhui province, Hebei province and Hangzhou, Zhejiang province continue to operate smoothly. This kind of midstream investment underpins downstream joint venture projects which enable the Group to strengthen its piped city-gas market interests. The Group is also developing other natural gas-related businesses such as natural gas filling stations for automobiles and supply of LNG for heavy duty trucks.

Since entry into the water supply and wastewater business sector on the mainland in 2005, the Group has been operating water supply projects in Wujiang, Jiangsu province and in Wuhu, Anhui province, and managing an integrated water supply and wastewater joint venture in Suzhou Industrial Park, Suzhou, Jiangsu province. Increasing economic prosperity and expansion of population are boosting demand for clean water sources. The central government is opening up the water utility market, thus expanding business opportunities in this sector. Leveraging its rich experience in the construction, management and operation of pipelines, the Group will continue to seek opportunities to develop water projects in other cities.

Inclusive of Panva Gas, the Group currently has a total of 70 projects spread across 13 provinces and an area of Beijing, encompassing upstream, midstream and downstream natural gas sectors as well as the water supply and wastewater treatment sector. Diversification is rapidly transforming the Group into a sizable, nation-wide, multi-business corporation from its origins as a local company focused on a single business.

### ENVIRONMENTALLY-FRIENDLY ENERGY BUSINESSES

The landfill gas project at the North East New Territories landfill site developed by a subsidiary of ECO Energy Company Limited ("ECO"), which is wholly-owned by the Group, is progressing well. Installation work of a landfill gas treatment facility was completed at the end of 2006 and operational tests will soon be concluded. Construction work of a 19 km pipeline to Tai Po gas production plant has also been completed. The plant expects to start using the treated landfill gas to partially replace naphtha as a fuel for town gas production by mid-2007. Using landfill gas effectively will help limit depletion of oil resources and reduce air pollution, thereby further contributing to the Group's commitment to protect the environment.

ECO's liquefied petroleum gas filling station business is progressing well. With recovery in the domestic economy during the year, ECO achieved growth in turnover.

### PIPELAYING PROJECTS

In order to cope with the demand arising from city developments in Hong Kong, several substantial pipelaying projects are currently under way.

Construction of a 24 km transmission pipeline in the eastern New Territories to augment the capability and reliability of gas supply is progressing smoothly. In order to receive natural gas from the Guangdong LNG Terminal, the Group has laid twin 34 km, 450 mm-diameter submarine pipelines from Chengtoujiao in Shenzhen to Tai Po gas production plant in Hong Kong and constructed control and metering stations at Chengtoujiao and Tai Po. Both the pipeline and stations have now been commissioned and since October 2006, the Guangdong LNG Terminal has been supplying natural gas via the submarine pipelines to Hong Kong. Natural gas is used to partially replace naphtha as feedstock for the production of town gas.

### PROPERTY DEVELOPMENTS

Pre-sale of the Grand Waterfront property development project, located at the Ma Tau Kok south plant site, commenced in late August 2006. Take-up was good. The project consists of five residential apartment buildings, providing 1,782 units with a residential floor area of approximately 1.2 million square feet. The Group is entitled to 73 per cent of the net sales proceeds of the residential portion of the project. The commercial area is approximately 150,000 square feet. An occupation permit for the project was issued in late 2006. By the end of December 2006, approximately 630,000 square feet of the residential floor area had been sold.

The Group also has a 50 per cent interest in the Grand Promenade property development project at Sai Wan Ho. This project provides 2,020 units, with a total floor area of approximately 1.7 million square feet of which approximately 1.3 million square feet had been sold by the end of December 2006. Residential occupancy started in early 2006, and the whole project has yielded substantial returns for the Group.

The Group has an approximately 15.8 per cent interest in the International Finance Centre ("IFC"). The shopping mall and office towers of IFC are fully let. The business of the project's hotel complex, comprising the Four Seasons Hotel and Four Seasons Place which provide approximately 400 six-star guestrooms and 520 serviced suites respectively, is highly successful.

### **COMPANY AWARD**

The Group gives high priority to quality management, customer services and enhancement of shareholder value, all of which have consistently won us public recognition, both locally and abroad. The Group was rated as one of the top ten companies in Yazhou Zhoukan's 2006 Chinese Business 500 listing and was ranked fifth in Hong Kong.

### EMPLOYEES AND PRODUCTIVITY

The number of employees engaged in the town gas business was 1,912 at the end of 2006. Compared with 2005, the number of customers for the year increased by 25,375 and overall productivity rose by 1.0 per cent. Total remuneration for employees involved directly in the town gas business amounted to HK\$613 million for 2006, a slight decrease of HK\$2 million compared with 2005. The Group offers our employees rewarding careers based on their capabilities and performance and arranges a variety of training programmes in order to constantly enhance the quality of customer services.

On behalf of the Board of Directors, I would like to thank all our employees for their dedication and hard work in creating value for shareholders and customers.

### BONUS ISSUE OF SHARES

The Directors propose to make a bonus issue of one new share of HK\$0.25 credited as fully paid for every ten shares held on the Register of Members on 14th May 2007. The necessary resolution will be proposed at the forthcoming Annual General Meeting on 21st May 2007, and if passed, share certificates will be posted on 22nd May 2007.

### DIVIDEND

The Directors are pleased to recommend a final dividend of HK23 cents per share payable to shareholders whose names are on the Register of Members as at 14th May 2007. Including the interim dividend of HK12 cents per share paid on 23rd October 2006, the total dividend payout for the whole year shall be HK35 cents per share.

Barring unforeseen circumstances, the forecast dividends per share for 2007 after bonus share issue shall not be less than that for 2006.

### **BUSINESS OUTLOOK FOR 2007**

The Company has not increased its basic gas tariff for the past nine years. Nevertheless the Company has made every effort to enhance its operational effectiveness, thus maintaining steady business performance. As a result of the implementation of a dual naphtha and natural gas feedstock mix in October 2006, and the signing of a long-term contract to take natural gas when international oil prices were comparatively low, bringing a lower feedstock cost, the Company has been able to lower its gas tariff to the benefit of customers and enhance its competitiveness in the energy market, thus promoting future business development.

The Company anticipates an increase of about 25,000 new customers and a slight growth in gas sales volume in Hong Kong during 2007. The Group's mainland business is expected to further prosper given that the total number of piped city-gas projects has increased since the acquisition of Panva Gas as its associated company in early March 2007. The Board of Directors anticipates a satisfactory development for the Group's overall businesses in 2007.

LEE Shau Kee Chairman Hong Kong, 19th March 2007 The Board of Directors has pleasure in presenting a summary of audited results of the Group for the year ended 31st December 2006 with comparative figures for the previous corresponding year as follows:

### CONSOLIDATED INCOME STATEMENT (AUDITED)

For the year ended 31st December 2006

		2006	2005
	Note	HK\$ Million	HK\$ Million
Revenue	2	13,465.3	9,350.9
Operating Profit before Returns on Investments Investment Income	3	5,169.1 527.2	3,314.8 338.2
Operating Profit		5,696.3	3,653.0
Interest Expense Share of Profits less Losses of Associated Companies		(310.2) 1,102.0	(114.6) 699.0
Share of Profits less Losses of Jointly Controlled Entities		316.1	1,683.0
Profit before Taxation		6,804.2	5,920.4
Taxation  Profit for the year	4	(914.6) 5,889.6	5,291.8
Attributable to:			
Shareholders of the Company		5,862.6	5,281.4
Minority Interests		<u>27.0</u> 5,889.6	5,291.8
Dividends	5	1,928.1	1,935.7
Earnings per Share - Basic and Diluted, HK cents	6	106.4	94.9
Town Gas Sold in Hong Kong, million MJ		27,034.1	27,260.9
Number of Customers in Hong Kong as at 31st December		1,622,648	1,597,273

### CONSOLIDATED BALANCE SHEET (AUDITED) as at 31st December 2006

W W V 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		2006	2005
	Note	<b>HK\$ Million</b>	HK\$ Million
Assets			
Non-Current Assets			
Property, Plant and Equipment		12,385.9	10,604.5
Leasehold Land		478.8	462.5
Intangible Asset		48.6	45.8
Associated Companies		3,457.0	2,060.9
Jointly Controlled Entities		5,815.0	5,197.5
Available-for-Sale Financial Assets		848.5	768.0
Retirement Benefit Assets		36.1	-
Other Non-Current Assets		64.6	
	_	23,134.5	19,139.2
Current Assets	_		
Property under Development for Sale		-	579.8
Completed Property for Sale		1,147.7	-
Inventories		934.2	921.3
Trade and Other Receivables	7	4,153.2	2,104.2
Loans to Associated Companies		2,991.7	2,221.0
Loans to Jointly Controlled Entities		283.3	1,154.2
Housing Loans to Staff		80.5	102.8
Financial Assets at Fair Value through Profit or Loss		1,675.6	1,891.0
Time Deposits over three months		31.3	8.7
Time Deposits up to three months, Cash and Bank Balances		1,730.7	1,474.7
		13,028.2	10,457.7
Current Liabilities	_		
Trade and Other Payables	8	(3,737.9)	(1,747.5)
Provision for Taxation		(834.5)	(577.8)
Borrowings		(2,568.6)	(5,857.2)
		(7,141.0)	(8,182.5)
N. C.		5.005.4	2.255.2
Net Current Assets	-	5,887.2	2,275.2
Total Assets less Current Liabilities	_	29,021.7	21,414.4
Non-Current Liabilities			
Customers' Deposits		(1,013.2)	(982.3)
Deferred Taxation		(1,131.3)	(1,072.7)
Retirement Benefit Liabilities			(16.1)
Borrowings		(5,609.2)	(2,424.8)
Loans from Minority Interests		(49.8)	(74.2)
	_	(7,803.5)	(4,570.1)
	_		•
Net Assets	-	21,218.2	16,844.3
Capital and Reserves			
Share Capital		1,377.2	1,377.2
Share Premium		3,907.8	3,907.8
Reserves		14,141.7	9,863.9
Proposed Dividend	_	1,267.0	1,267.0
Shareholders' Funds		20,693.7	16,415.9
Minority Interests	_	524.5	428.4
Total Equity	=	21,218.2	16,844.3

### Notes:

### 1. Changes in Accounting Policies

The principal accounting policies applied in the preparation of the consolidated accounts have been consistently applied to the two years presented, unless otherwise stated.

The Hong Kong Institute of Certified Public Accountants ("HKICPA") has issued a number of standards, amendments to standards and interpretations which are effective for accounting period beginning 1st January 2006.

- Hong Kong Accounting Standard ("HKAS") 19 (Amendment) "Actuarial Gains and Losses, Group Plans and Disclosures". The Group does not intend to change the accounting policy adopted for recognition of actuarial gains and losses.
- HK(IFRIC) Interpretation 4 "Determining whether an Arrangement contains a Lease". The Group determined that certain arrangements of the Group contained leases and treated them in accordance with HKAS 17 "Leases". There is however no significant impact on the Group's results and financial position.
- HKAS 39 & Hong Kong Financial Reporting Standard 4 (Amendments) "Financial Guarantee Contracts". The Group did not provide any financial guarantee against liabilities outside the Group as at the balance sheet date.

HKICPA has issued a number of new standards, amendments to standards and interpretations which are not effective for accounting period beginning 1st January 2006. The Group has not early adopted these new and revised HKFRSs.

### 2. Segment Information

The Group's principal activity is the production, distribution and marketing of gas, water and related activities in Hong Kong and the mainland China. The revenue comprises the following:

	2006 HK\$ Million	2005 HK\$ Million
Gas Sales before Fuel Cost Adjustment	6,988.9	6,739.9
Fuel Cost Adjustment	1,359.4	1,140.5
Gas Sales after Fuel Cost Adjustment	8,348.3	7,880.4
Equipment Sales	784.8	832.7
Maintenance and Services	255.9	247.8
Water Sales	209.6	27.0
Property Sales	3,366.5	-
Other Sales	500.2	363.0
	13,465.3	9,350.9
• •	500.2	

### 2. Segment Information (continued)

### (a) Primary Reporting Format - Geographical Segment

The Group operates, through its subsidiaries, associated companies and jointly controlled entities, in Hong Kong and the mainland China. Information about the Group's operations by geographical segments is as follows:

	Hong Kong		Mainland China		Total	
	2006 HK\$ Million	2005 HK\$ Million	2006 HK\$ Million	2005 HK\$ Million	2006 HK\$ Million	2005 HK\$ Million
Revenue	11,811.9	8,266.9	1,653.4	1,084.0	13,465.3	9,350.9
Segment Results Unallocated Corporate	5,318.1	3,525.5	209.2	118.5	5,527.3	3,644.0
Expenses					(358.2)	(329.2)
Operating Profit before Returns on Investments Investment Income					5,169.1 527.2	3,314.8
Operating Profit Interest Expense Share of Profits less Losses of					5,696.3 (310.2)	3,653.0 (114.6)
Associated Companies Share of Profits less Losses of	1,059.1	670.1	42.9	28.9	1,102.0	699.0
Jointly Controlled Entities	170.5	1,584.6	145.6	98.4	316.1	1,683.0
Profit before Taxation Taxation					6,804.2 (914.6)	5,920.4 (628.6)
Profit for the year					5,889.6	5,291.8
Attributable to: Shareholders of the Company Minority Interests					5,862.6 27.0	5,281.4 10.4
					5,889.6	5,291.8

Share of profits of associated companies includes HK\$858.8 million (2005: HK\$598.1 million), being the Group's share of change in valuation of investment properties at the International Finance Centre ("IFC") complex.

Share of profits of jointly controlled entities includes HK\$170.0 million (2005: HK\$1,583.8 million), being the Group's share of profits arising from the sale of a portion of the residential units of the Grand Promenade.

### 2. Segment Information (Continued)

### (a) Primary Reporting Format – Geographical Segment (Continued)

	Hong Kong		Mainland China		Total		
	2006	2005	2006	2005	2006	2005	
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$	
	Million	Million	Million	Million	Million	Million	
Segment Assets	16,178.9	12,942.2	4,731.5	3,259.3	20,910.4	16,201.5	
Associated Companies	5,593.6	3,812.4	855.1	469.5	6,448.7	4,281.9	
Jointly Controlled Entities	1,161.6	2,711.8	4,936.7	3,639.9	6,098.3	6,351.7	
Unallocated Assets					2,705.3	2,761.8	
Total Assets					36,162.7	29,596.9	
Segment Liabilities	(2,865.9)	(1,269.5)	(872.0)	(478.0)	(3,737.9)	(1,747.5)	
Unallocated Liabilities					(11,206.6)	(11,005.1)	
Total Liabilities					(14,944.5)	(12,752.6)	
					· · · · · · · · · · · · · · · · · · ·	·-····································	
Capital Expenditures	1,026.0	1,133.4	1,329.6	1,232.5	2,355.6	2,365.9	
Depreciation	443.7	411.4	148.6	83.0	592.3	494.4	
Amortisation	8.3	8.2	2.7	1.5	11.0	9.7	

### 2. Segment Information (Continued)

### (b) Secondary Reporting Format - Business Segment

The Group's revenue is mainly generated from the production, distribution and marketing of gas, water and related activities ("Gas and Water businesses") and the Ma Tau Kok South property development project which is known as Grand Waterfront ("Property business").

	2006 HK\$ Million	2005 HK\$ Million
Revenue	III WIIII OII	TIRT WILLION
Gas and Water Businesses	10,098.8	9,350.9
Property Business	3,366.5	-
	13,465.3	9,350.9
Total Assets		
Gas and Water Businesses	17,371.7	15,558.6
Property Business	3,538.7	642.9
	20,910.4	16,201.5
Associated Companies	6,448.7	4,281.9
Jointly Controlled Entities	6,098.3	6,351.7
Unallocated Assets	2,705.3	2,761.8
	36,162.7	29,596.9
Capital Expenditures	<del></del>	<del></del>
Gas and Water Businesses	2,317.7	2,340.5
Property Business	37.9	25.4
	2,355.6	2,365.9

### 3. Operating Profit before Returns on Investments

4.

5.

2005 HK\$ Million	2006 HK\$ Million	
9,350.9	13,465.3	Revenue
		Less Expenses:
(3,917.4)	(4,362.3)	Stores and Materials Used
-	(1,230.2)	Cost of Property Sold
(759.0)	(854.9)	Manpower Costs
(504.1)	(603.3)	Depreciation and Amortisation
(855.6)	(1,245.5)	Other Operating Items
3,314.8	5,169.1	Operating Profit before Returns on Investments
		Taxation
		The amount of taxation charged to the consolidated income statement represents:
2005 HK\$ Million	2006 HK\$ Million	
541.2	861.0	Current Taxation - Provision for Hong Kong Profits Tax at the rate of 17.5% (2005: 17.5%) on the estimated assessable profit for the year
-	2.3	Current Taxation – Provision for PRC Profits Tax at prevailing rates on the estimated assessable profit for the year
-	(7.3)	Current Taxation – Over Provision in Prior Years
87.4	58.6	Deferred Taxation relating to the origination and reversal of temporary differences
628.6	914.6	
		Dividends
2005 HK\$ Million	2006 HK\$ Million	
668.7	661.1	Interim, paid - HK 12 cents per ordinary share (2005: HK 12 cents per ordinary share)
1,267.0	1,267.0	Final, proposed - HK 23 cents per ordinary share (2005: HK 23 cents per ordinary share)
1,935.7	1,928.1	

### 6. Earnings Per Share

The calculation of basic earnings per share is based on the profit attributable to shareholders of HK\$5,862.6 million (2005: HK\$5,281.4 million) and the weighted average of 5,508,759,988 shares (2005: 5,565,195,905 shares) in issue during the year.

As there were no diluted potential ordinary shares outstanding during the year (2005: nil), the diluted earnings per share for the year ended 31st December 2006 is the same as the basic earnings per share.

### 7. Trade and Other Receivables

	2006 HK\$ Million	2005 HK\$ Million
Trade Receivables (Note a)	1,296.2	1,322.4
Instalment Receivables (Note b)	2,287.1	-
Other Receivables	434.1	670.3
Payment in Advance	135.8	111.5
	4,153.2	2,104.2
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The Group recognised a loss of HK\$28.6 million (2005: HK\$27.1 million) for the impairment of its trade receivables during the year. The impairment has been included in other operating items.

### Notes:

(a) The Group has established credit policies for different types of customers. The credit period offered for trade receivables ranges from 30 to 60 days. These are subject to periodic review by management. As at 31st December 2006, the aging analysis of the trade receivables, net of impairment provision, was as follows:

	2006 HK\$ Million	2005 HK\$ Million
0-30 days	1,074.3	1,142.9
31 - 60 days	55.9	50.2
61 – 90 days	24.0	15.8
Over 90 days	142.0	113.5
	1,296.2	1,322.4
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(b) Instalment receivables represent the receivables for the sale of residential units of Grand Waterfront.

### 8. Trade and Other Payables

	2006 HK\$ Million	2005 HK\$ Million
Trade Payables (Note a)	442.7	400.4
Other Payables and Accruals (Note b)	3,295.2	1,347.1
	3,737.9	1,747.5

### Notes:

(a) As at 31st December 2006, the aging analysis of the trade payables was as follows:

	2006 HK\$ Million	2005 HK\$ Million
0 – 30 days	325.4	313.2
31 – 60 days	34.9	13.6
61 – 90 days	7.3	6.9
Over 90 days	75.1	66.7
	442.7	400.4

(b) The balance includes an amount of approximately HK\$637 million (2005: HK\$380.5 million) payable to Henderson Land Development Company Limited in relation to its entitlement to 27 per cent of the net sales proceeds generated from the sales of residential units of Grand Waterfront.

### 9. Events after Balance Sheet Date

On 4th December 2006, the Company and Hong Kong & China Gas (China) Limited ("HK&CG (China)") entered into an agreement with Panva Gas Holdings Limited ("Panva Gas") pursuant to which Panva Gas has conditionally agreed to purchase eight wholly owned subsidiaries ("Target Companies") from HK&CG (China) and to take assignment of the outstanding loans due from the Target Companies to HK&CG (China) as at date of Completion ("Shareholder Loans"). HK&CG (China) is a wholly owned subsidiary of the Company.

In consideration for this transaction, Panva Gas agreed to allot and issue 772,911,729 of its ordinary shares of HK\$0.10 each (each credited as fully paid), representing 45% of the share capital of Panva Gas as at the date of the agreement as enlarged by the issue of these shares to HK&CG (China).

The Acquisition was completed on 1st March 2007. Immediately upon the completion, the Target Companies ceased to be subsidiaries of the Group. The Company, through HK&CG (China), owns approximately 43.97% of the enlarged issued share capital of Panva Gas and becomes the single largest shareholder of Panva Gas. Panva Gas is treated as an associated company at an initial carrying value of approximately HK\$2.9 billion, which represents the fair value of the Panva Gas shares issued and the post-acquisition consolidated results of Panva Gas will be accounted for by the Company by equity method of accounting. The Company will determine the amount of goodwill arising from the Acquisition in accordance with the HKFRS 3 "Business Combinations" which has been included in the investment in associated company. Such goodwill is subject to impairment assessment as required by the HKAS 28 "Investment in Associates" and the HKAS 36 "Impairment of Assets".

The Group has recorded a gain on disposal of approximately HK\$2.2 billion as a result of the disposal of its interests in the Target Companies in 2007. The disposal gain is determined based on the difference in the fair value of the Panva Gas shares issued as the consideration as at 1st March 2007 of HK\$3.77 per Panva Gas share over the aggregate net assets value of the Target Companies attributable to the Company as at the date of completion, the carrying amount of Shareholder Loans and the related transaction costs. The exchange reserve attributable to the disposed subsidiaries have also been recognised in the gain on disposal.

### **DIVIDEND AND BONUS SHARE ISSUE**

The Board of Directors now recommends a final dividend of HK 23 cents per share payable to shareholders of the Company whose names are on the register of members on 14th May 2007. The Board of Directors also recommends the issue of Bonus Shares on the basis of one Bonus Share for every ten existing Shares held by Shareholders registered as such on the register of members on 14th May 2007. The necessary resolutions will be proposed at the forthcoming Annual General Meeting on 21st May 2007, and if passed, dividend warrants and share certificates will be posted on 22nd May 2007.

### **CLOSING OF REGISTER OF MEMBERS**

The register of members will be closed from Thursday, 10th May 2007 to Monday, 14th May 2007, both days inclusive, during which period no share transfer will be effected. In order to qualify for the proposed issue of Bonus Shares and final dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Registrars, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:30 p.m. on Wednesday, 9th May 2007.

### ANNUAL GENERAL MEETING

The Annual General Meeting of the Company will be held on Monday, 21st May 2007. For details of the Annual General Meeting, please refer to the Notice of Annual General Meeting which is expected to be published on or about Wednesday, 25th April 2007.

### FINANCIAL RESOURCES REVIEW

### Liquidity and Capital Resources

As at 31st December 2006, the Group had a net current borrowings position of HK\$807 million (31st December 2005: HK\$4,374 million) and long-term borrowings of HK\$5,609 million (31st December 2005: HK\$2,425 million). After taking into account of a portfolio of financial assets at fair value through profit or loss of HK\$1,676 million (31st December 2005: HK\$1,891 million), net current fund as at 31st December 2006 amounted to HK\$869 million (net current debt as at 31st December 2005: HK\$2,483 million). In addition, banking facilities available for use amounted to HK\$4,681 million (31st December 2005: HK\$2,234 million).

The operating and capital expenditures of the Group are funded by cash flow from operations, internal liquidity and banking facilities. The Group has adequate and stable sources of funds and unutilised banking facilities to meet its future capital expenditures and working capital requirements.

### **Borrowing Structure**

As at 31st December 2006, the Group's borrowings amounted to HK\$8,178 million (31st December 2005: HK\$8,282 million). All bank loans and overdrafts were unsecured and had a floating interest rate, of which HK\$5,577 million (31st December 2005: HK\$2,370 million) were long-term bank loans while HK\$2,521 million (31st December 2005: HK\$5,835 million) had maturities within one year on revolving credit or term loan facilities. As at 31st December 2006, a subsidiary of the Group in the mainland China had a finance lease of HK\$80 million (31st December 2005: HK\$77 million) equivalent for a portion of its pipeline with instalment payment up to 2009. As at 31st December 2006, the maturity profile of the Group's borrowings was 31 per cent within 1 year; 20 per cent within 1 to 2 years and 49 per cent within 2 to 5 years (31st December 2005: 71 per cent within 1 year and 29 per cent within 2 to 5 years).

The Group's borrowings are primarily denominated in Hong Kong dollars and the Group has no significant exposure to foreign exchange fluctuations. The gearing ratio [net borrowing / (shareholders' funds + net borrowing)] for the Group as at 31st December 2006 remained healthy at 24 per cent (31st December 2005: 29 per cent). After taking into account of a portfolio of financial assets at fair value through profit or loss of HK\$1,676 million as at 31st December 2006 (31st December 2005: HK\$1,891 million), the net gearing ratio [net debt / (shareholders' funds + net debt)] stood at 19 per cent (31st December 2005: 23 per cent).

On 15th February 2006, the Group took advantage of the ample liquidity in the Hong Kong bank market and concluded a HK\$3 billion unsecured 5-year syndicated term and revolving loan facilities to refinance its shorter maturity existing loans and finance the general corporate funding requirements at a low benchmark pricing for corporations in Hong Kong.

### **Contingent Liabilities**

As at 31st December 2006, the Group did not provide any guarantee in respect of bank borrowing facilities made available to any associated companies (31st December 2005: HK\$840 million).

### **Currency Profile**

The Group's operations and activities are predominantly based in Hong Kong and the mainland China. As such, its cash, cash equivalents or borrowings are mainly denominated in either Hong Kong dollars or United States dollars, whereas borrowings for the Group's subsidiaries and joint ventures in the mainland China are however predominantly denominated in the local currency, Renminbi, in order to provide natural hedging for the investment there.

### Group's Investments in Securities

Under the guidance of the Group's Treasury Committee, investments have been made in equity and debt securities. As at 31st December 2006, the investments in securities amounted to HK\$2,524 million (31st December 2005: HK\$2,659 million). The performance of the Group's investments in securities was satisfactory.

### **CORPORATE GOVERNANCE**

During the year ended 31st December 2006, the Company complied with the code provisions set out in the Code on Corporate Governance Practices contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The Company's audit committee held a meeting in March 2007 to review the Group's audited results for the year ended 31st December 2006. PricewaterhouseCoopers ("PwC"), the Group's external auditors, have conducted an audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants.

The figures in this preliminary announcement have been agreed by PwC to the amounts set out in the Group's consolidated financial statements for the year ended 31st December 2006. The work performed by PwC in this respect was limited and did not constitute an audit, review or other assurance engagement and consequently no assurance has been expressed by PwC for this announcement.

### PURCHASE, SALE OR REDEMPTION OF OWN SHARES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of its own shares during the year.

By Order of the Board Ronald T.H. Chan Executive Director & Company Secretary

Hong Kong, 19th March 2007

As at the date of this announcement, the board of directors of the Company comprises:

Non-executive Directors: Dr. Lee Shau Kee (Chairman), Mr. Colin Lam Ko Yin,

Mr. Lee Ka Kit and Mr. Lee Ka Shing

Independent Non-executive Directors: Mr. Liu Lit Man, Mr. Leung Hay Man and Dr. The Hon.

David Li Kwok Po

Executive Directors: Mr. Ronald Chan Tat Hung, Mr. Alfred Chan Wing Kin

and Mr. James Kwan Yuk Choi



"Please also refer to the published version of this announcement in South China Morning Post."

